How to Become SNAP Authorized Farmer's Market & Direct Marketing Farmers

Farmer's Market (FM)

- A farmers' market is defined as a multi-stall market at which farmer-producers sell agricultural products directly to the general public at a central or fixed location, particularly fresh fruit and vegetables (but also meat products, dairy products, and/or grains).
- FM can be operated by a sole owner, for profit organization, non profit organization, 501C3 non profit organization. and/or state/government.



Direct Marketing Farmer (DMF)

• A Direct Marketing Farmer applies to farmers that are individual producers of agricultural products, particularly fresh fruit and vegetables, as well as meat, fish, dairy, and/or grains.









• Purchase produce to be resold at a fixed or mobile location.



FNS Retailer Application

- To complete an online application, you will visit the USDA Retailer Page at <u>https://www.fns.usda.gov/snap/supplemental-nutrition-assistance-program</u>
 - This page will provide very helpful information about the SNAP program.
 - You click the bottom stating "Farmer/Producer"





PROGRAMS > SNAP > FARMER/PRODUCER > FARMER/PRODUCER

Applicant/Recipient

Retailer

State/Local Agency

Farmer/Producer

How do I Apply?

Training

What is EBT? Fighting Fraud

Resources

Policy

Technical Assistance & Guidance

Research, Analysis & Background

America's Direct Marketing Farmers and Farmers' Markets (DMFs/FMs) are great sources of fresh fruits, vegetables, and other healthy foods. FNS is committed to expanding access to these foods by SNAP recipients while supporting economic opportunities for farmers and producers.

More than 3,500 DMFs/FMs are able to accept SNAP EBT payments. Use the interactive map to <u>locate participating</u> <u>DMFs/FMs and other retailers</u> in your area. If you have questions about SNAP Farmers' Markets, email <u>SM.FN.ROB-WC1RETReply@usda.gov</u>.

Application Information

If you are the owner/manager of a DMF/FM, you can <u>apply online to accept SNAP</u> and check the <u>status of your</u> <u>application</u>. We have developed <u>guidance</u> to explain the online <u>application</u> process for Farmers' Markets.

Please review the <u>training materials</u>, which explain program rules and requirements, and familiarize yourself with how SNAP benefits can be used.

Electronic Benefits Transfer (EBT)

<u>Electronic Benefits Transfer (EBT)</u> is a system that enables SNAP recipients to use their benefits to purchase eligible food. All authorized SNAP retailers must use EBT equipment and transaction services.

How Do I Apply to Accept Benefits? | Food and Nutrition Service



Applicants and Recipients <u>Am I Eligible for SNAP?</u>

- How Do I Apply for SNAP?
 How Do I Apply to Accept Benefits?
- Subere Can I Get My State
- Information?
- When Are Benefits Available?
- What Can SNAP Buy?
- Where can I use SNAP EBT?

Retailers

- Is My Store Eligible?
 How Do I Apply to Accept
- Benefits?
- What's My Application Status?
- What Can SNAP Buy?
- Store Training Information
- SNAP and Farmers Markets
- Retailer Data
- Frequently Asked Questions

Browse by Subject

- Topics A-Z
- Able-Bodied Adults without Dependents
- Disaster Assistance
- Employment and Training
- What is Electronic Benefits
- Transfer (EBT)?
- Eating Healthy with SNAP
- Income Eligibility and Benefits
- Federal Register Documents
- Program Improvement
- State Options Report



Supplemental Nutrition Assistance Program (SNAP)

rint this Page

Apply to become authorized to accept SNAP benefits. You can complete an online application in as little as 15 minutes. You have up to 30 days complete and submit the online application to the USDA Food and Nutrition Service (FNS). Applications not completed after 30 days are deleted by FNS. Follow the steps below to complete the online application process for SNAP authorization.

A few things before you proceed:

- Multiple Store Owners (MSO): FNS defines MSOs as entities that own 10 or more eligible retail food stores. If you are an MSO, please visit the <u>MSO page</u>.
- If you are not a Retail Food Store or Farmers Market, please do not complete the online application.
 We kindly request that you call the SNAP Retailer Service Center at 1-877-823-4369 for assistance.

1. Get a USDA Account

Before you start your application:

- <u>Register for a USDA eAuthentication account</u> in order to obtain access to the online application.
- You must have a valid Email address. USDA will send you a confirmation Email with a hyperlink to
 activate your account.
- Return back to this page after you activate your USDA eAuthentication account to apply.

2. Complete Online Application

- You have up to 30 days to complete and submit the online application to FNS.
- If you're busy or short on time, you can start the application and return later to complete it.

Helpful Tip: Save time by having your estimated sales data before you start the online Application as well as the following Owner information: Owner name(s), home address(es), and Social Security Number(s).

3. Submit Supporting Documentation

Your SNAP Retailer application is not complete until you submit the required supporting documents. Instructions on how to submit your documentation are provided at the end of the online application.

Ready to start? <u>Complete the Online Application</u>

4. Check Application Status

eAuthentication Account Creation



https://identitymanager.eems.usda.gov/registration/index.aspx[2/26/2018 10:34:19 PM]

eAuthentication Account Creation



https://identitymanager.eems.usda.gov/registration/selfRegistrationForm.aspx?level=1[2/26/2018 10:33:07 PM]

eAuthentication Account Creation

The Security Questions and Answers that you provide may be the ONLY method available to validate your identity if your USDA accounts become inaccessible. Please select Questions and Answers that are easily memorable to you and hard for anyone else to guess. Each question may only be used once. For additional assistance, click the rabove.

1*	Select		
2*	Select		
3*	Select		
4*	Select		
		Continue)
Access	<u>eAuthentication Home USDA.gov Si</u> ibility Statement Privacy Policy Non-Discriminat	<u>ite Map</u> ;ion Statement <u>USA.gov</u>	
			l



Online Store Application



🖶 Upload Documents or View/Print Cover Letter, Certification and Signature Statement and 252E Form

*Supplemental Nutrition Assistance Program (SNAP)

https://www.fns.usda.gov/snap/reauthorization-application-sign



Accountability Information

USD/

Online Store Application	FORM APPROVED OMB No. 0584-0003 Expiration Date: 01/31/2021 Contact Us Help	Logout		
A Home	Store Information			
Select Application Type	A Print Page			
Before You Begin	Accountability Information			
Acknowledgement Agreement	In this section, provide information that is necessary to maintain program integrity, such as information regarding the Responsible Official(s) and on the ownership type for the market.			
Basic Information	Is your firm legally organized as a nonprofit			
Accountability Information	entity?			
Sales Information	O Yes O No			
Inventory Information Supplemental Information	Answer the following questions for all Responsible Officials, officers, owners, partners, members, and/or managers.			
Review and Submit	Has any Responsible Official, officer, owner, partner, member and/or manager ever been denied, withdrawn, disqualified, suspended, or been fined for Supplemental Nutrition Assistance Program (SNAP), WIC, business, alcohol, tobacco, lottery, and/or health violations?			
	⊖ Yes ⊖ No			

Has any Responsible Official, officer, owner, partner, member and/or manager currently or ever been suspended or debarred from conducting business with or participating in any program administered by the Federal Government?

O Yes O No

Is any Responsible Official, officer, owner, partner, and/or member currently receiving assistance through the Supplemental Nutrition Assistance Program?

O Yes O No

Has any Responsible Official, officer, owner, partner, and/or member ever been disqualified from receiving assistance through the Supplemental Nutrition Assistance Program for an intentional program violation (IPV) or fraud?

O Yes O No

Wholesale Information

		Expitation Date. 01/31/2021		
	A Home	Store Information		
	Select Application Type	Print Page		
	Before You Begin	Sales Information		
	Acknowledgement Agreement	In this section, you will provide details regarding the market's sales.		
	Basic Information	Does the market sell products, at wholesale, to other businesses, such as hospitals or restaurants?		
	Accountability Information	• Yes O No		
	Sales Information	Do the market's annual retail food sales constitute at least \$250,000 OR 50% of your total gross		
	Inventory Information	sales? "Retail sales" are anything other than wholesale sales.		
	Supplemental Information	• Yes O No		
	Review and Submit	Do you have or are you applying for a restaurant license for your market?		
		● Yes ○ No		
Supplemental Information Review and Submit	Supplemental Information Review and Submit	 Yes O No Do you have or are you applying for a restaurant license for your market? Yes O No 		

Inventory Information

Inventory Information 19. Answer 19 a, b, c, and d regarding staple food varieties that you have currently and on a continuous basis in your store. Enter the number of varieties for each staple food category if less Set all to 10+ than 10. Select "10+" if the number of varieties for each staple food category is equal to or greater than 10. 19a. Indicate the number of varieties in the Breads and/or Cereals staple food category (Examples: rice, pasta, flour, pita, tortilla, etc.) that you have currently and on a continuous Select-One \sim basis in your store. 19b. Indicate the number of varieties in the Dairy products staple food category (Examples: soymilk, butter, vogurt, infant formula, etc.) that you have currently and on a Select-One \sim continuous basis in your store. 19c. Indicate the number of varieties in the Meat, Poultry, and/or Fish staple food category (Examples: beef, pork, eggs, tuna, etc.) that you have currently and on a continuous Select-One \sim basis in your store. 19d. Indicate the number of varieties in the Vegetables and/or Fruits staple food category (Examples: apple, tomato, peach, carrot, etc.) that you have currently and on a Select-One \sim continuous basis in your store. Answer the following questions regarding stocking units of staple food varieties that you have currently and on a continuous basis in your store. 20. Set all to Yes 20a. Do you have at least three stocking units of each variety in the Breads and/or Cereals category (Examples: 3 bags of rice, 3 boxes of pasta, etc.)? ○ Yes ○ No 20b. Do you have at least three stocking units of each variety in the Diary products category (Examples: 3 cartons of soymilk, 3 cans of infant formula, etc.)? ○ Yes ○ No 20c. Do you have at least three stocking units of each variety in the Meat, Poultry, and/or Fish category (Examples: 3 cans of tuna, 3 cartons of eggs, etc.)? ○ Yes ○ No 20d. Do you have at least three stocking units of each variety in the Vegetables and/or Fruits category (Examples: 3 apples, 3 cans of peaches, etc.)? ○ Yes ○ No Answer the following questions regarding perishable foods that you have currently and on a continuous basis in your store. 21. Set all to Yes 21a. Do you have at least one variety of perishable foods in the Breads and/or Cereals category (Examples; bread, pita, etc.)? ○ Yes ○ No 21b. Do you have at least one variety of perishable foods in the Diary products category (Examples: refrigerated cow's milk, refrigerated butter, etc.)? ○ Yes ○ No 21c. Do you have at least one variety of perishable foods in the Meat, Poultry, and/or Fish category (Examples: fresh eggs, frozen chicken, etc.)? ○ Yes ○ No 21d. Do you have at least one variety of perishable foods in the Vegetables and/or Fruits category (Examples: fresh apples, frozen broccoli, etc.)? ○ Yes ○ No ~

Retail Sales

Retail Sales Type

Tax Year

O Estimated O Actual

Select Sales Type \sim

Enter nearest whole percentage, do not enter a percent sign. Enter a number between 0 and 100.

Sales Category	Total %
Staple Foods (Examples: rice, milk, beef, apples, etc.)	%
Accessory Foods (Examples: chips, candy, snack foods, soft drinks, condiments, etc.)	%
Hot Foods (Examples: hot coffee, hot soup, hot pizza, etc.)	%
Cold Foods Prepared on Site (Only include items intended for immediate consumption or carry out. Examples: sandwiches, fresh salads, salad bars, etc.)	%
Nonfood Items (Examples: household supplies, tobacco products, gasoline, alcohol, pet foods, lottery, etc.)	%
Total Sales Percentage (Total must equal 100%.)	0 %

Retail Sales Continue

- For farmers markets that don't track vendor sales please check "Actual Sales". We understand this most likely may be estimated sales. To estimate your market sales, take the average of what the vendors make daily.
 - An example:
 - Some vendors make \$100 a day and some make \$500, so ALL VENDORS would be averaged at \$250 a day.
 - You would multiple the daily average amount by the # of vendors, then multiply that by # of days market operates per year.
 - Example: \$250 (daily amount per vendor) x 4 (number of vendors) = \$1,000 x 20 (number of Saturdays FM operates yearly) = \$20,000
 - We understand the even though you have selected "Actual Sales" that the figure are estimated.
 - For future years, you can start collecting this information from vendors.
- From there you would take that gross sales figure and break it down into the percentage categories listed.
 - Example of how to break it down for an estimated **Gross of \$20,000** (remember this is just an example, your market percentages will depend on the number of vendors and what they are selling).
 - Staple Foods: Dairy, Fruit/vegetables, Bread/grains/cereals, Meat/Poultry/Fish
 - Accessory Foods: Jams, jellies, honey, maple syrup, condiments, spices, relish,
 - Hot and Cold Prepared Foods.
 - Non-foods crafts, soaps, candles, etc

Submit and Upload Required Documents

Online Store Application	FORM APPROVED OMB No. 0504-0 Expiration Date: 01/31/2	20 Contact Us	Help	Logout		
A Home	Finalize Application					
Select Application Type	🖨 Print Page					
Before You Begin	Review and Submit You are almost finished. Before you submit your application, read and follow all the instructions below.					
Basic Information	AWARNING: You cannot make changes or corrections to your application Application below.	once you click Submit				
Accountablety Information Sales Information	 Review your application for accuracy. Click the "viewiPrint Application application. Acrobat Reader is required to view PDF. If you need to mail 	n" below to review your e any changes or correct	any			
Supplemental Information	mistakes, use the navigation menu on the left hand side of the screen to View / Print Application (PDF)	move from page to page				
Review and Subent	2. CLICK THE BUTTON ABOVE PRIOR TO SUBMISSION TO PRINT YO RECORDS.	UR APPLICATION FOR	YOUR			

Submit Your Application: Once you're ready to submit your application, use the Submit Application button below. You will be allowed to submit the application only after you accept the penalty warning statement.

PENAL TY WARNING STATEMENT - The Food and Nutrition Service can deny or withdraw your approval to accept Supplemental Nutrition Assistance Program benefits if you provide false information or try to hide information we ask you to give us. In addition, if false information is provided or information is hidden from the Food and Nutrition Service, the owners of the firm may be liable for a \$10,000 fine or imprisoned for as long as five years, or both (7 U.S.C. 2024(f) and 18 U.S.C. 1001).

I have read, understand and agree with the conditions of participation outlined in the Privacy Act, Use and Disclosure, Penalty Warning and Certification Statements, and agree to comply with all statutory and regulatory requirements associated with participation in the Supplemental Nutrition Assistance Program.

○ Accept ○ Reject

Submit Application

- Back

USDA

- You will have to provide signature page for each owner/market manager
- Driver's license and SS cards for all owners/market manager
- Driver's license only if FM/farm is operating under a IRS 501C3 tax exemption

RESOURCES Continue

- USDA Food and Nutrition Services Farmer/Producer: <u>https://www.fns.usda.gov/snap/farmer-producer</u>
- FNS Retailer Operations and Compliance (ROC) Work Center 1 contact: <u>SM.FN.ROB-WC1RETReply@usda.gov</u>.
 - Message phone line, checked daily at 312-353-6609
- Questions about application call SNAP Retailer Service Center at 1-877-823-4369

